

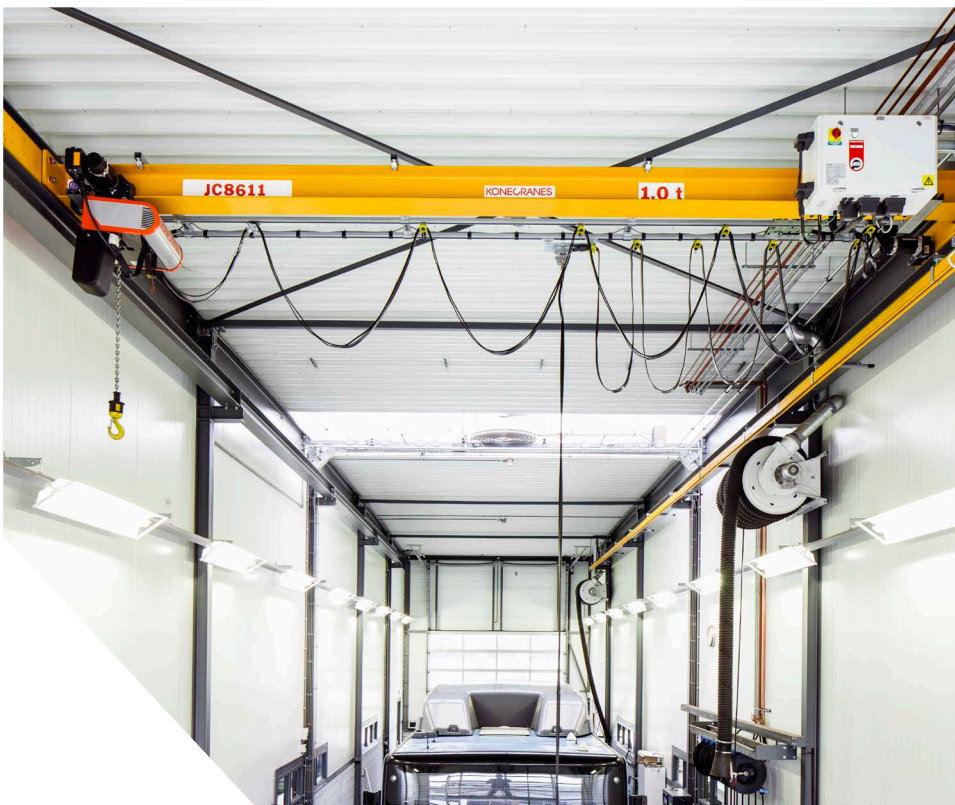
INDUSTRIAL CRANES
NUCLEAR CRANES
PORT CRANES
HEAVY-DUTY LIFT TRUCKS
SERVICE

K RENT

KONECRANES[®]
Lifting Businesses™

K RENT

Konecranes RENTALL Solutions



KONECRANES **RENTALL** SOLUTIONS ALLOWS YOU TO INVEST IN NEW EQUIPMENT WITHOUT THE UPFRONT CAPITAL DOWNPAYMENT

LIKE BUYING A NEW CRANE, ONLY EASIER

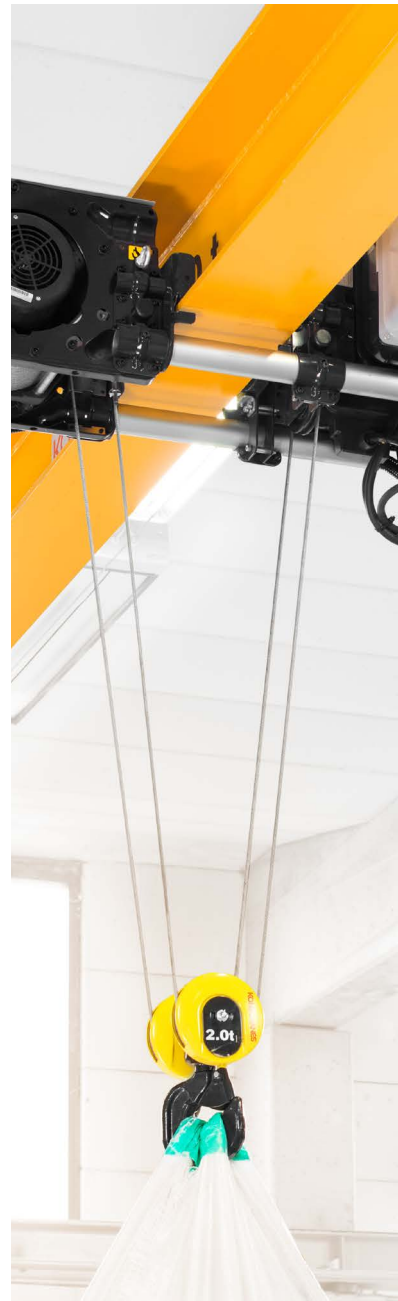
At Konecranes we understand that whilst investing in your business is crucial to stay ahead of the game, tying up your capital on fixed assets is a costly and time consuming exercise. We know that the process involved in buying new equipment is complicated and lengthy, no matter how essential it may be to your process, so we have come up with an alternative solution for you. Enter Konecranes **RENTALL** Solutions.

KONECRANES RENTALL SOLUTIONS IS THE ULTIMATE ALL-ROUNDER IN THE LIFTING GAME; A BUNDLE WHICH INCLUDES CRANE SUPPLY, SERVICE AND MAINTENANCE PLAN, SPARES PACKAGE AND REMOTE MONITORING.

INTRODUCING FLEXIBILITY TO THE WORKPLACE

With Konecranes **RENTALL** Solutions you select the crane or hoist capacity your process requires, up to 10t, and rent the equipment as part of a flexible term package from Konecranes. Should your production needs change you can rest easy in the knowledge that your equipment can be upgraded anytime to match your production and crane usage patterns, either with new features or even a new hoist. All this is available for a fixed monthly fee.

Minimum rental term of 36 months applies.





KONECRANES RENTALL SOLUTIONS: WHAT ARE THE BENEFITS?

- No large upfront capital investment.
- Improved cash flow to invest in other areas of your business.
- Make your crane an operating expense and keep it off your balance sheet.
- Arranging a **RENTALL** crane can be faster than buying a crane as decision making and approval time is reduced.
- Predictable fixed costs include standard maintenance, which allows you to plan and control your spend accurately.

WHO KNEW PREDICTABILITY COULD BE SO EXCITING?

Konecranes **RENTALL** Solutions gives you full control of your costs. Included in your fixed monthly fee is the lease of your chosen lifting equipment, Konecranes preventative maintenance CARE package including periodic inspections and standard maintenance as well as all spare parts and TRUCONNECT® remote monitoring service.

Our local service contacts are backed by our global service network to ensure that we are available 24/7 as required. At Konecranes we make sure that your lifting equipment is running smoothly so you can concentrate on your core business.

IT'S NOT JUST BUSINESS, IT'S PERSONAL

Konecranes **RENTALL** solution truly grows with your business; we're with you all the way.



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Konecranes is a world-leading group of Lifting Businesses™ offering lifting equipment and services that improve productivity in a wide variety of industries. The company is listed on Nasdaq Helsinki Ltd (symbol: KCR1V). With approximately 12,000 employees at 600 locations in nearly 50 countries we have the resources, technology and determination to deliver on the promise of Lifting Businesses™.

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